

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 00007 020950Z

12

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 087638

R 020900Z JAN 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 2464
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 0007

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR/FTI; SCIENCE TRADING GMBH; HANDELSGES. F. WISSENSCHAFTL.
GERAETE.

REF: USDOC 18477

1. GERMANY 2. CNTRY CODE: 428 3. SER.NO: 1032900
4. SCIENCE TRADING GMBH, HANDELSGES. F. WISSENSCHAFTL. GERAETE
4A. CODE: 4B. CODE: E
5. LICHTENSTEINSTR. 8
6. D 6000 FRANKFURT/MAIN GERMANY
7. ESTABL: 1971 8. EMPL: 3 9. SIZE: (21-X) SMALL
10. REPUTATION:(22-X) GOOD
11. SALES AREA: W. GERMANY AND OTHER EUROPEAN COUNTRIES.
12. RPT. DATE: 01/76
13A. 28199/25 IM,SAGT. OF RADIUM SHIELDING COMPOUNDS AND OTHER
SPECIALIZED CHEMICALS.

13B. 38112/25 IM. SAGT. OF LABORATORY EQUIPMENT AND SCIENTIFIC
INSTRUMENTS.
13C. 38294/25 IM.SAGT. OF NUCLEAR RADIATION DETECTION INSTRUMENTS.
13D. 38293/25 IM. SAGT. OF METEOROLOGICAL SENSORS.
13E. 38410/25 IM. SAGT. OF HOSPITAL MATTRESSES.
14. CONTACT: RICHARD H. STERN TITLE: SALES MANAGER
15. CABLE: SCINTRA 16. TELEX: NONE 17. TEL: 0611-59541
18. FINANCIAL REFS: DRESDNER BANK AG; BAYER. HYPOTHEKEN U.
WECHSELBANK, BOTH FRANKFURT.
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19. TRADE REFS: ATOMERGIC CHEMETALS CO. 584 MINEOLA AVE., CARLE

PLACE, N.Y. 11514.

20 FOREIGN FIRMS REPRESENTED: ATOMERGIC CHEMETALS CO., CARLE PLACE, N.Y. (CHEMICALS CRYSTALS SINCE 1971); BROOKLINE INSTRUMENT CO., WALLINGFORD, CONN. (SACLE SYSTEMS); EXTECH INTL.CORP., BOSTON, MASS. (AIRFLOAT HOSPITAL MATTRESSES); NUTEX, WASHINGTON, DC. (REACTOR LEAK DETECTION SYSTEMS); BIO-SENTRY SYSTEMS, HAYWARD, CA. (BIO-MEDICAL TELEMENTRY SYSTEMS); SOLA BASIC INTL., MILWAUKEE, WIS (LABORATORY FURNACES SINCE 1972). SIX OF FOURTEEN U.S. FIRMS REPRESENTED.

21. SCIENCE TRADING IS REGISTERED AS A CORPORATION WITH THE NOMINAL CAPITAL OF DM 20,000 HELD BY GUENTHER SCHANZ, A LOCAL BUSINESSMAN OF GOOD STANDING. THE SALES MANAGER, R.H. STERN, AN AMERICAN CITIZEN, IS, HOWEVER, THE MAIN FORCE BEHIND THE FIRM. MR. STERN HAD HIS OWN BUSINESS FROM 1963-1970, REPRESENTING OVER 20 AMERICAN FIRMS IN THE FIELD OF SCIENTIFIC INSTRUMENTS AND RELATED EQUIPMENT. DESPITE BANKRUPTCY PROCEEDINGS IN LATE 1970 MR. STERN HAS A REPUTATION AS AN EXPERIENCED BUSINESSMAN. THE PRESENT FIRM'S FINANCIAL SITUATION APPEARS TO BE ORDERLY. INVENTORY IS NOT KEPT. REAL ESTATE IS NOT OWNED. SOME CAPITAL IS INVESTED IN EQUIPMENT. THE ANNUAL VOLUME OF BUSINESS IS GIVEN BY THE FIRM AS DM 700,000. NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS. RECOMMENDED AS A BUSINESS CONTACT.

21. PREPARED BY P. BARTOLSIC, APPROVED BY R.C. VAN VOORHEES AT U.S. CONSULATE GENERA), FRANKFURT.BLAKE

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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TAGS: BEXP, GE
To: STATE COM
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